# THE VISUAL MERCHANDISING GUIDE FOR OPTICAL

MASTER THE ART OF RETAILING THROUGH SMART STORE DESIGN

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# OMG IS READY TO HELP TAKE YOUR PRACTICE FROM GREAT TO EPIC!



### **Our Products & Services:**

- Optical Design
  - Eyewear Displays
- Signage Programs
   Retail Consulting
- Window Graphics
   Digital Displays

  - Digital Media Management



# YOUR RETAIL SPACE IS FULL OF UNTAPPED OPPORTUNITY....

## Effective Retail Design



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Excellent Merchandising

FRAME DISPLAYS :: STORYTELLING :: SIGNAGE :: GRAPHICS :: DIGITAL

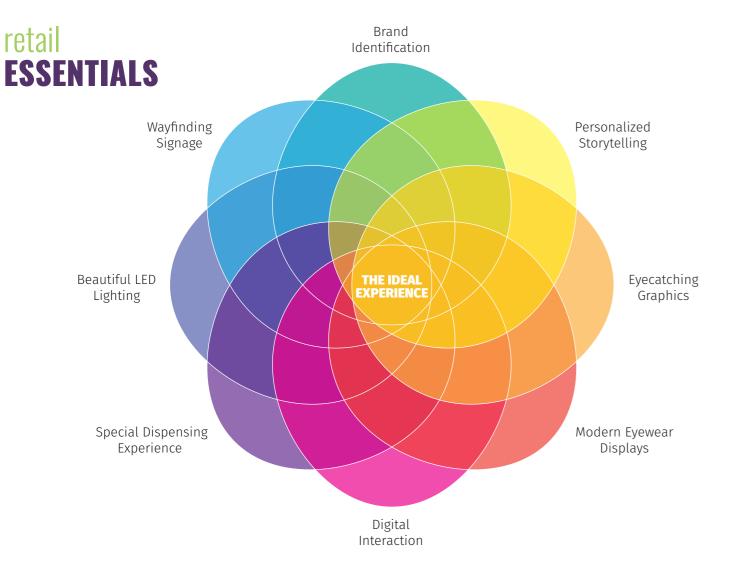
## **INCREASED SALES**

52% OF PATIENTS WHO RECEIVE AN EYE EXAM FROM AN INDEPENDENT OD IN THE US PURCHASE ELSEWHERE DUE TO INEFFECTIVE MERCHANDISING.

The average capture rate for patients who receive an eye exam by their ECP is only 64%.\*

\*VisionWatch 2019





### the customer journey

Customers often stroll around in search of inspiration. As you walk through your optical, look at the space through your customers' eyes to determine if it meets the following goals:

## **ATTRACT**

LEVERAGE THE POWER OF YOUR STOREFRONT, WINDOWS & DISPLAYS BY USING BEAUTIFUL GRAPHICS, FIRST-CLASS LIGHTING & DIGITAL IMAGERY

## **DISCOVER**

INCREASE DISCOVERY WITH CREATIVE STYLE CENTERS, FREQUENTLY UPDATED GRAPHICS & PERSONALIZED BRAND STORYTELLING

## **DECIDE**

CREATE CLEARLY DEFINED SECTIONS ALONG THE PERIMETER WALLS WITH SIGNAGE THAT HELPS CUSTOMERS EASILY FIND AND SELECT THE STYLES THEY CRAVE

## **CELEBRATE**

MAKE THE DISPENSING EXPERIENCE MEMORABLE SO THAT YOUR CUSTOMERS FEEL EXCITED AND APPRECIATED



### WE DON'T JUST MAKE YOU LOOK GOOD.

At OMG, each design is created with the intention of increasing engagement, discovery and sales for your business.



Complete Practice Design & Signage Packages



Interactive Digital Media Powered by Contentling



Sourcing, Printing & Installation of Custom Window & Wall Graphics

Jumbo 3 Frame / 5 Frame Tree Stand & Personalized Brand ID / Brand Story Signage by OMG!









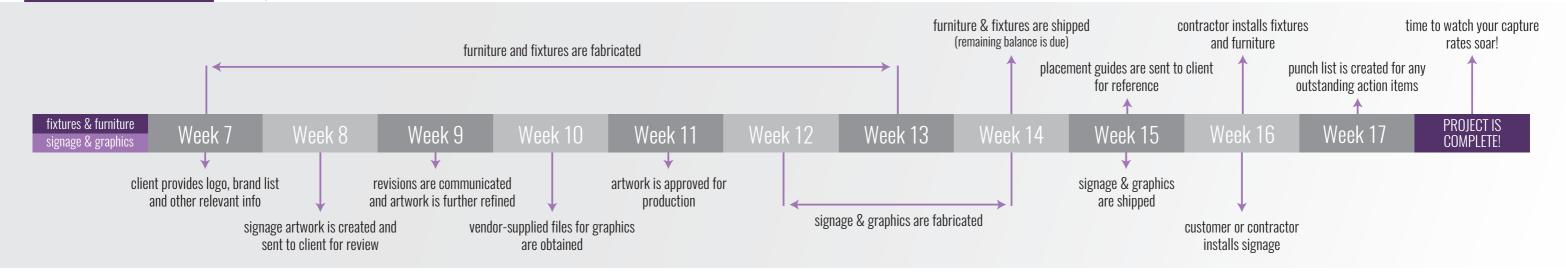
### **DESIGN TRACK**



### **Optical Design Timeline**

Our OMG design team is here to create the practice of your dreams. Whether you would like to be involved in the process a little or a lot, our goal is to ensure your project runs smoothly, efficiently and on-time. Many people are overwhelmed by the thought of designing their practice, but we are here to help every step of the way and will take care of the heavy lifting so that you can focus on your thriving business!





# WHETHER YOU'RE IN NEED OF A MAJOR RE-DESIGN OR A MINOR UPDATE...





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## WE CAN HELP YOU MAKE YOUR OPTICAL MORE EFFECTIVE AND PROFITABLE!

**LEARN MORE TODAY!** 

Practice Design, Signage & Graphics, Retail Consulting, Point of Purchase Design:

WWW.OMGHOME.NET

Digital Media Management & Distribution:

**WWW.CONTENTLINQ.COM** 



### **MORE WAYS TO CONNECT**

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